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BMO 🙆 🛛 Global Asset Management

# **BMO US Equity Buffer Hedged to CAD ETF – October**

# ZOCT

## Manager: BMO Asset Management Inc.

This document contains key information you should know about BMO US Equity Buffer Hedged to CAD ETF – October. You can find more details about this exchange traded fund (ETF) in its prospectus. Ask your representative for a copy, contact BMO Asset Management Inc. at bmo.etfs@bmo.com, or 1-800-361-1392, or visit www.bmo.com/etflegal. Before you invest, consider how the ETF would work with your other investments and your tolerance for risk.

Quick facts			
Date ETF started:	September 27, 2023	Fund manager:	BMO Asset Management Inc.
Total value on November 30, 2024:	\$34.6 Million	Portfolio manager:	BMO Asset Management Inc.
Management expense ratio (MER):	0.73%		i, June, September and December (any net and in December (any net realized capital gains)
Trading information (12 months end	ding December 31, 2024)		
Ticker symbol:	ZOCT	Average daily volume:	2,057 units
Exchange:	Cboe CA	Number of days traded:	100 out of 252 trading days
Currency:	Canadian dollars		
Pricing information (12 months end	ing December 31, 2024)		
Market price:	\$31.08 - \$33.77	Average bid-ask spread:	20.77%
Net asset value (NAV):	\$31.00 - \$33.73		

## What does the ETF invest in?

The ETF seeks to provide unitholders with income and appreciation (before fees, expenses and taxes) that matches to the extent possible the return of an index designed to measure the large-cap segment of the US equity market (the "Reference Index") up to a cap (before fees, expenses and taxes), while providing a buffer against the first 15% (before fees, expenses and taxes) of a decrease in the market price of the Reference Index, over a period of approximately one year from the first business day of October of each year to on or about the last business day of September of the following year, referred to as the Target Outcome Period. The current Reference Index is the S&P 500 Hedged to Canadian Dollars Index. In order to seek to achieve its investment objective, the ETF will primarily invest in BMO S&P 500 Hedged to CAD Index ETF (the "Reference ETF"). The ETF will also invest in Converge® Options ("Converge Options") that reference the price return of the Reference ETF to employ a "target outcome strategy", which is a strategy that seeks to produce a predetermined investment outcome based on the performance of the Reference ETF during the applicable Target Outcome Period. Converge Options are customizable equity or ETF option contracts that reference the price return of an equity or ETF and are centrally cleared, but provide investors with the ability to customize key contract terms such as exercise price, style and expiration date.

The Reference ETF seeks to replicate, to the extent possible, the performance of a broad U.S. stock market index, net of expenses. Currently, the Reference ETF seeks to replicate the performance of the S&P 500 Hedged to Canadian Dollars Index. The investment strategy of the Reference ETF is currently to obtain exposure to the performance of the S&P 500 Hedged to Canadian Dollars Index by primarily investing in BMO S&P 500 Index ETF and derivative instruments to hedge foreign currency exposure back to the Canadian dollar.

An investor that purchases Units of the ETF other than on the first day of a Target Outcome Period and/or redeems or sells Units of the ETF prior to the end of a Target Outcome Period may experience results that are very different from the target outcomes sought by the ETF for that Target Outcome Period. To achieve the intended target outcomes sought by the ETF for a Target Outcome Period, an investor must hold Units of the ETF for that entire Target Outcome Period. The ETF's website (https://www.bmogam.com/ca-en/products/structured-outcomes) provides important information about the ETF (including Target Outcome Period start and end dates and the cap and buffer, as applicable, in respect of the ETF) as well as information relating to the potential outcomes of an investment in the ETF on a daily basis.



The charts below give you a snapshot of the ETF's investments on November 30, 2024. The ETF's investments will change.				
Top 10 investments (November 30, 2024)		Investment mix (November 30, 2024)		
<ol> <li>Apple Inc.</li> <li>NVIDIA Corporation</li> <li>Microsoft Corporation</li> <li>Amazon.com, Inc.</li> <li>Alphabet Inc.</li> <li>BMO S&amp;P 500 Hedged to CAD Index ETF, Put Option, Sep 30, 2025 \$79.54</li> <li>Meta Platforms, Inc., Class A</li> <li>Tesla Inc.</li> <li>Berkshire Hathaway Inc., Class B</li> <li>Broadcom Inc.</li> </ol>	7.2% 6.8% 6.3% 3.9% 3.7% , 3.3% 2.5% 1.9% 1.8% 1.5%	Portfolio Allocation 32.0% Information Technology 14.2% Financials 11.0% Consumer Discretionary 10.8% Health Care 9.1% Communication Services 8.8% Industrials 5.8% Consumer Staples 3.5% Energy 0.1% Cash/Receivables/Payables		
Total percentage of top 10 investments 38.9%		4.7% Other		
Total number of investments: 503				

## How risky is it?

The value of the ETF can go down as well as up. You could lose money.

One way to gauge risk is to look at how much an ETF's returns change over time. This is called "volatility".

In general, ETFs with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. ETFs with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

#### **Risk rating**

BMO Asset Management Inc. has rated the volatility of this ETF as **medium**. Because this is a new ETF, the risk rating is only an estimate by BMO Asset Management Inc.

Generally, the rating is based on how much the ETF's returns have changed from year to year. It doesn't tell you how volatile the ETF will be in the future. The rating can change over time. An ETF with a low risk rating can still lose money.

Low	Low to Medium	Medium	Medium to High	High

For more information about the risk rating and specific risks that can affect the ETF's returns, see the "Risk Factors" section of the ETF's prospectus.

#### No guarantees

ETFs do not have any guarantees. You may not get back the amount of money you invest.

## How has the ETF performed?

This section tells you how units of the ETF have performed over the past year.

Returns<sup>1</sup> after expenses have been deducted. These expenses reduce the ETF's returns. <sup>1</sup> Returns are calculated using the ETF's net asset value (NAV).

#### Year-by-year returns

This chart shows how units of the ETF have performed in the past 1 year. The ETF did not drop in value during the year.

The range of returns and change from year to year can help you assess how risky the ETF has been in the past. It does not tell you how the ETF will perform in the future.



#### Best and worst 3-month returns

This table shows the best and worst returns for units of the ETF in a 3-month period over the past calendar year. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested \$1,000 at the beginning of the period
Best return	6.3%	January 31, 2024	Your investment would rise to \$1,063
Worst return	0.2%	October 31, 2024	Your investment would rise to \$1,002



#### Average return

The annual compound return of the units of the ETF since inception was 10.4% as of December 31, 2024. If you had invested \$1,000 in the ETF since inception, your investment would now be worth \$1,133.

## **Trading ETFs**

ETFs hold a basket of investments, like mutual funds, but trade on exchanges like stocks. Here are a few things to keep in mind when trading ETFs:

#### Pricing

ETFs have two sets of prices: market price and net asset value (NAV).

#### Market price

- ETFs are bought and sold on exchanges at the market price. The market price can change throughout the trading day. Factors like supply, demand, and changes in the value of an ETF's investments can effect the market price.
- You can get price quotes any time during the trading day. Quotes have two parts: bid and ask.
- The bid is the highest price a buyer is willing to pay if you want to sell your ETF units. The ask is the lowest price a seller is willing to accept if you want to buy ETF units.
   The difference between the two is called the "bid-ask spread".
- In general, a smaller bid-ask spread means the ETF is more liquid. That means you are more likely to get the price you expect.

#### Net asset value (NAV)

- Like mutual funds, ETFs have a NAV. It is calculated after the close of each trading day and reflects the value of an ETF's investments at that point in time.
- NAV is used to calculate financial information for reporting purposes like the returns shown in this document.

#### Orders

There are two main options for placing trades: market orders and limit orders. A market order lets you buy or sell units at the current market price. A limit order lets you set the price at which you are willing to buy or sell units.

#### Timing

In general, market prices of ETFs can be more volatile around the start and end of the trading day. Consider using a limit order or placing a trade at another time during the trading day.

## Who is this ETF for?

## Investors who:

- want exposure to U.S. equity markets
- are comfortable investing in an ETF that has a predetermined upside cap and a buffer against the first 15% (before fees, expenses and taxes) over the targer outcome period
- are comfortable with medium investment risk (i.e., you are willing to accept fluctuations in the market value of your investment)
- want to gain exposure to global investments but wish to minimize exposure to fluctuations in foreign currencies relative to the Canadian dollar.

### A word about tax

In general, you'll have to pay income tax on any money you make on an ETF. How much you pay depends on the tax laws where you live and whether or not you hold the ETF in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your ETF in a non-registered account, distributions from the ETF are included in your taxable income, whether you get them in cash or have them reinvested.

## How much does it cost?

This section shows the fees and expenses you could pay to buy, own and sell units of the ETF. Fees and expenses, including any trailing commissions, can vary among ETFs.

Higher commissions can influence representatives to recommend one investment over another. Ask about other ETFs and investments that may be suitable for you at a lower cost.

#### 1. Brokerage commissions

You may have to pay a commission every time you buy and sell units of the ETF. Commissions may vary by brokerage firm. Some brokerage firms may offer commission-free ETFs or require a minimum purchase amount.



## 2. ETF expenses

You don't pay these expenses directly. They affect you because they reduce the ETF's returns.

As of June 30, 2024, the ETF's expenses were 0.73% of its value. This equals \$7.30 for every \$1,000 invested.

	Annual rate (as a % of the ETF's value)
Management expense ratio (MER) This is the total of the ETF's management fee and operating expenses. BMO Asset Management Inc. waived some of the ETF's expenses. If it had not done so, the MER would have been higher.	0.73%
Trading expense ratio (TER) These are the ETF's trading costs.	0.00%
<b>ETF expenses</b> The amount included for ETF expenses is the amount arrived at by adding the MER and the TER.	0.73%

#### Trailing commission

The trailing commission is an ongoing commission. It is paid for as long as you own the ETF. It is for the services and advice that your representative and their firm provide to you.

This ETF doesn't have a trailing commission.

## What if I change my mind?

Under securities law in some provinces and territories, you have the right to cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the prospectus, ETF Facts or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

## For more information

Contact BMO Asset Management Inc. or your representative for a copy of the ETF's prospectus and other disclosure documents. These documents and the ETF Facts make up the ETF's legal documents.

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