BMO | Exchange Traded Funds

ETF FACTS
January 23, 2026

BMO Long Short US Equity ETF
ZLSU

Manager: BMO Asset Management Inc.

This document contains key information you should know about BMO Long Short US Equity ETF. You can find more details about this exchange traded fund (ETF) in its prospectus. Ask your representative for a copy, contact BMO Asset Management Inc. at bmo.etfs@bmo.com, or 1-800-361-1392, or visit www.bmo.com/etflegal.

Before you invest, consider how the ETF would work with your other investments and your tolerance for risk.

This ETF is an alternative mutual fund. It has the ability to invest in asset classes or use investment strategies that are not permitted for other types of mutual funds. The specific strategies that differentiate this ETF from other types of mutual funds include the: increased ability to use derivatives for hedging and non-hedging purposes; increased ability to sell securities short; and ability to borrow cash to use for investment purposes. While these strategies will be used in accordance with the ETF's investment objectives and strategies, during certain market conditions they may accelerate the pace at which your investment decreases in value.

Quick facts

Date ETF started:	September 27, 2023	**Fund manager:**	BMO Asset Management Inc.
Total value on November 30, 2025:	$96.6 Million	**Portfolio manager:**	BMO Asset Management Inc.
Management expense ratio (MER):	0.73%	**Distributions:**	Quarterly in March, June, September and December (any net income and/or return of capital) and in December (any net realized capital gains)

Trading information (12 months ending December 31, 2025)

Ticker symbol:	ZLSU	**Average daily volume:**	13,508 units
Exchange:	Toronto Stock Exchange	**Number of days traded:**	251 out of 251 trading days
Currency:	Canadian dollars		

Pricing information (12 months ending December 31, 2025)

Market price:	$38.47 - $44.97	**Average bid-ask spread:**	0.18%
Net asset value (NAV):	$38.47 - $44.82		

What does the ETF invest in?

The ETF seeks to provide income and long-term capital appreciation, primarily by taking long and short positions in equity securities issued by US companies. The ETF will also invest excess cash in fixed income instruments or exposures. The ETF may employ leverage to enhance returns, whereby the sum of long and short equity exposures will generally exceed 100%.

The ETF may engage in short sales, borrowing and/or derivatives for investment purposes. The ETF's aggregate exposure is calculated as the sum of the following, and must not exceed 300% of its net asset value: (i) the aggregate market value of securities sold short; (ii) the value of indebtedness under any borrowing arrangements for investment purposes; and (iii) the aggregate notional value of the ETF's specified derivatives positions excluding any specified derivatives used for hedging purposes.

The charts below give you a snapshot of the ETF's investments on November 30, 2025. The ETF's investments will change.

Top 10 investments (November 30, 2025)

1.	BondBloxx Bloomberg Six Month Target Duration US Treasury ETF	37.0%
2.	BMO USD Cash Management ETF, Listed USD Units	9.5%
3.	Apple Inc.	4.6%
4.	NVIDIA Corporation	4.4%
5.	Broadcom Inc.	3.8%
6.	Amazon.com, Inc.	2.9%
7.	Meta Platforms, Inc., Class A	2.7%
8.	JPMorgan Chase & Co.	2.4%
9.	Alphabet Inc.	2.3%
10.	General Electric Company	2.2%

Total percentage of top 10 investments 71.8%

Total number of investments: 171

Investment mix (November 30, 2025)

Portfolio Allocation	Net	Long	Short
U.S. Fixed Income Funds	46.5%	46.5%	–
Information Technology	17.7%	22.2%	-4.5%
Financials	6.4%	13.6%	-7.2%
Health Care	6.4%	10.9%	-4.5%
Communication Services	6.2%	6.8%	-0.6%
Consumer Discretionary	5.0%	10.2%	-5.2%
Consumer Staples	3.7%	8.8%	-5.1%
Industrials	2.7%	9.3%	-6.6%
Real Estate	2.1%	5.2%	-3.1%
Energy	2.0%	4.2%	-2.2%
Other	1.3%	4.2%	-2.9%

How risky is it?

The value of the ETF can go down as well as up. You could lose money.

One way to gauge risk is to look at how much an ETF's returns change over time. This is called "volatility".

In general, ETFs with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. ETFs with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

Risk rating

BMO Asset Management Inc. has rated the volatility of this ETF as **low to medium**. Because this is a new ETF, the risk rating is only an estimate by BMO Asset Management Inc.

Generally, the rating is based on how much the ETF's returns have changed from year to year. It doesn't tell you how volatile the ETF will be in the future. The rating can change over time. An ETF with a low risk rating can still lose money.

Low	**Low to Medium**	Medium	Medium to High	High

For more information about the risk rating and specific risks that can affect the ETF's returns, see the "Risk Factors" section of the ETF's prospectus.

No guarantees

ETFs do not have any guarantees. You may not get back the amount of money you invest.

How has the ETF performed?

This section tells you how units of the ETF have performed over the past 2 years.

Returns[1] after expenses have been deducted. These expenses reduce the ETF's returns.

[1] Returns are calculated using the ETF's net asset value (NAV).

Year-by-year returns

This chart shows how units of the ETF performed in each of the past 2 completed calendar years. The ETF dropped in value in 0 of the 2 years.

The range of returns and change from year to year can help you assess how risky the ETF has been in the past. It does not tell you how the ETF will perform in the future.

Best and worst 3-month returns

This table shows the best and worst returns for units of the ETF in a 3-month period over the past 2 calendar years. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested $1,000 at the beginning of the period
Best return	13.8%	March 31, 2024	Your investment would rise to $1,138
Worst return	-6.4%	April 30, 2025	Your investment would drop to $936

Average return

The annual compound return of the units of the ETF since inception was 18.6% as of December 31, 2025. If you had invested $1,000 in the ETF since inception, your investment would now be worth $1,471.

Trading ETFs

ETFs hold a basket of investments, like mutual funds, but trade on exchanges like stocks. Here are a few things to keep in mind when trading ETFs:

Pricing

ETFs have two sets of prices: market price and net asset value (NAV).

Market price

- ETFs are bought and sold on exchanges at the market price. The market price can change throughout the trading day. Factors like supply, demand, and changes in the value of an ETF's investments can effect the market price.
- You can get price quotes any time during the trading day. Quotes have two parts: **bid** and **ask**.
- The bid is the highest price a buyer is willing to pay if you want to sell your ETF units. The ask is the lowest price a seller is willing to accept if you want to buy ETF units. The difference between the two is called the **"bid-ask spread"**.
- In general, a smaller bid-ask spread means the ETF is more liquid. That means you are more likely to get the price you expect.

Net asset value (NAV)

- Like mutual funds, ETFs have a NAV. It is calculated after the close of each trading day and reflects the value of an ETF's investments at that point in time.
- NAV is used to calculate financial information for reporting purposes – like the returns shown in this document.

Orders

There are two main options for placing trades: market orders and limit orders. A market order lets you buy or sell units at the current market price. A limit order lets you set the price at which you are willing to buy or sell units.

Timing

In general, market prices of ETFs can be more volatile around the start and end of the trading day. Consider using a limit order or placing a trade at another time during the trading day.

Who is this ETF for?

Investors who:

- are looking for capital growth
- want exposure to the U.S. market
- are looking for alternative strategy to complement existing portfolio
- are comfortable with low to medium investment risk (i.e., you are willing to accept some fluctuations in the market value of your investment).

A word about tax

In general, you'll have to pay income tax on any money you make on an ETF. How much you pay depends on the tax laws where you live and whether or not you hold the ETF in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your ETF in a non-registered account, distributions from the ETF are included in your taxable income, whether you get them in cash or have them reinvested.

How much does it cost?

This section shows the fees and expenses you could pay to buy, own and sell units of the ETF. Fees and expenses, including any trailing commissions, can vary among ETFs.

Higher commissions can influence representatives to recommend one investment over another. Ask about other ETFs and investments that may be suitable for you at a lower cost.

1. Brokerage commissions

You may have to pay a commission every time you buy and sell units of the ETF. Commissions may vary by brokerage firm. Some brokerage firms may offer commission-free ETFs or require a minimum purchase amount.

2. ETF expenses

You don't pay these expenses directly. They affect you because they reduce the ETF's returns.

As of June 30, 2025, the ETF's expenses were 0.76% of its value. This equals $7.60 for every $1,000 invested.

	Annual rate (as a % of the ETF's value)
Management expense ratio (MER) This is the total of the ETF's management fee and operating expenses.	0.73%
Trading expense ratio (TER) These are the ETF's trading costs.	0.03%
ETF expenses The amount included for ETF expenses is the amount arrived at by adding the MER and the TER.	**0.76%**

Trailing commission
The trailing commission is an ongoing commission. It is paid for as long as you own the ETF. It is for the services and advice that your representative and their firm provide to you.

This ETF doesn't have a trailing commission.

What if I change my mind?

Under securities law in some provinces and territories, you have the right to cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the prospectus, ETF Facts or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

For more information

Contact BMO Asset Management Inc. or your representative for a copy of the ETF's prospectus and other disclosure documents. These documents and the ETF Facts make up the ETF's legal documents.

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